Cyber insurance: actuarial modeling

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Cyber-risk

- Various types of attacks (ransomware, phishing, classic frauds...)
- Strike states, companies, people.
- Huge costs : estimated to 1% of the global GDP.
- In France, numbers of ransomwares reported to ANSSI multiplied by 3 between 2019 and 2020.
- Report LUCY of AMRAE ("Association pour le Management des Risques et des Assurances de l'Entreprise") published in 2021 :
 - Study of all French companies that take out a cyber insurance contract through a broker (2019 and 2020).
 - Volume of premiums increased of 49% between 2019 and 2020.
 - The ratio Claims / Premiums is 167% for 2020, 84% for 2019.
 - 2020 significant increase in Losses is due to the occurrence of only 4 XXL claims.

Colonial Pipeline



- Double extorsion": ransomware attack combined with blackmail.
- 4.2% increase of WTI and Brent.
- Authors: the hacker group "Darkside" (Ransomware as a service).

Cyber Risk: Actuarial Modeling

Cyber-risk specificities and mutualization issues

- Similarities with operational risk...
- ... but specificities in the structure of cyber events.
- **1** The risk is **new** and **evolves fast**.
- Silent cyber": non-cyber policies may content guarantees that can be triggered by cyber events if not excluded.
- **3** Extreme events (huge losses can occur)
- Accumulation risk : potential concentration of incidents which leads to loss of mutualization.

These features may endanger mutualization of cyber risk.

Outline

1 Introduction

2 Frequence-Severity analysis

3 Accumulation of claims and contagion



Pricing and reserving

Frequency / Severity modeling:

- *N* is the number of claims ("frequency"),
- Y is the cost of a claim ("severity").

Pricing:

$$\pi = E[N]E[Y],$$

where:

- π is the premium of the insurance contract,
- one assumes that Y and N are independent.

Reserving:

one needs to understand the whole distribution of N and Y.

Insurance is interesting only if π is small enough.

Extreme Value Theory

- In reserving, the "tail of the distribution" matters.
- \blacksquare The tail index, often denoted $\gamma,$ determines the heaviness of the tail.
- If γ > 0.5, variance is infinite. If γ > 1, the average loss is not properly defined (one sometimes says it is "non insurable").

Impact of γ on the policies

- If a limit to the policy is introduced, γ becomes negative, which seems to avoid any problem with the tail of the distribution.
- This solution is artificial and does not completely solve the problem: if the "original" γ is large, the limit to put to obtain a reasonable price/reserve is small.
- General idea : the value of this γ parameter is linked to the quality of the coverage. If γ is high, more restrictions have to be introduced, and the coverage becomes poorer.

γ and heterogeneous population

- Example : two types of incidents :
 - type 1 : can induce severe losses, but still insurable ($\gamma_1 < 1$).
 - type 2 : can induce very severe losses with $\gamma_2 > 1$.
- A statistician tries to determine γ based on data on these losses, without knowing if there are related to a type 1 or type 2 risk.
- Consequence : the estimated γ will be close to γ_2 .
- Alternative : if one can identify the two populations and the two values of γ, one can propose a better contract to type 1 without penalizing too much type 2.
- See Farkas et al. (2021): Cyber claims analysis through Generalized Pareto Regression Trees with applications to insurance pricing and reserving.
- A reliable and accurate database is an essential prerequisite for a better analysis of the tail distribution.

hor Rick: Actuarial Modelin

Frequency: Hawkes modeling

- One observes autocorrelation between events and clustering effect: Poisson process modeling is not adapted, since inter-arrival times $(\tau_n - \tau_{n-1})$ are not iid.
- Alternative: Hawkes modeling.
 - Self-exciting model with stochastic intensity $\lambda(t)$, fully specified by the point process itself

$$\mathbb{P}_t(au_n- au_{n-1}\in [t,t+dt]\mid au_n- au_{n-1}\geq t)=\lambda(t)dt \ \lambda(t):=\lambda_0(t)+\sum_{ au_n< t} \Phi(t- au_n),$$

 λ_0 base intensity and Φ excitation kernel.

- Capture auto-excitation fetaures: every event increases the probability for a new event to occur.
- Reference : Bessy-Roland, Boumezoued, Hillairet "Multivariate Hawkes process for cyber insurance," Annals of Actuarial Science, 2020.

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Loss of mutualization : when there is no independence

• Example in insurance : natural catastrophes and portfolios with spatial correlations:



• Cyber risk: how to define proximity?



Contagion models with networks effects

 Multi-group SIR (Susceptible-Infected-Recovered) models with different subpopulations.



Figure from Magal et al. (2018)

- $\mathcal{B} = (\beta_{i,j})_{1 \le i,j \le k}$ matrix of infection rates : $\beta_{i,j}$ materializes how *j* contaminates *i*.
- We also introduce a flexible framework to model the initial attacks that trigger the contagion.

Some examples of comparisons that show the impact of the topology of the network

- Two classes of matrices *B* :
 - "Clustered" : the transmission is essentially intern to a class.



 "Non-clustered" : the transmission is stronger from one class to another than within a given class.



 \rightarrow the "Non-clustered" situation is worse, since the outbreak rapidly spreads from one class to any others.

Calibration of connections on OECD data

- Calibration of the model based on macroeconomic data: OECD data to identify the dependence/connectivity between some sectors of activity (more details in d'Oultremont, Lopez, Spoorenberg (2021) and Hillairet et al. (2021)).
- Contagion matrix

	Mining	Manufacturing	Energy	Construction	Services	Total
Mining	0,0634	0,2927	0,0449	0,1427	0,1255	0,6692
Manufacturing	0,0063	0,0527	0,0027	0,0108	0,0351	$0,\!1076$
Energy	0,0135	0,0370	0,0571	0,0150	0,0452	0,1679
Construction	0,0019	0,0068	0,0007	0,0141	0,0091	0,0326
Services	0,0003	0,0042	0,0004	0,0017	0,0161	0,0227
Total	0,0855	0,3934	$0,\!1057$	0,1844	0,2309	1

Table 3: Normalized Interaction matrix \mathbf{B}_0 .

- Calibration of a Wannacry-type scenario $\mathcal{B} = \beta \mathcal{B}_0$
- Disclaimer: this contagion matrix does not completely reflect the true connectivity between sectors.

Example of epidemic dynamics of Wannacry type Evolution of the proportion of infected - Attack on Mining.



The value of the peak for the Mining sector is at 70% (after 10 hours)

How can we use these models?

- "Ranking" of sectors of activity: one can identify which sector is more "systemic" than others in the sense that, if attacked, it will lead to a higher number of victims.
- Quantifying the "peak": helps to identify how many "tech" assistance will be required by the policyholders during such a crisis.
- Diversification: design a portfolio that may resist to such contagious episode.
- Identify the benefits of protection:
 - of a given sector: protecting some key sectors may help to prevent the infection from spreading, even if this sector is not directly attacked.
 - from the reaction of the targets.

Illustration: simulation of a Wannacry-type scenario

- Simulation on a portfolio of 10 000 policyholders.
- We model the reaction of the policyholders (i.e. their capacity to protect themselves once they are informed on the ongoing threat).
- Different forms and types of responses (in blue fast reaction, in red medium reaction, in green slow reaction)



Evolution of the number of victims needing immediate assistance



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